

**COLORADO**  
**CEDAR**  
**LOGSYSTEMS**

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### Patriots Corner



**Military, Law Enforcement,  
Firefighters, Life NRA  
members, and all Patriots  
We take care of our own!**

#### People to Watch:

- Hermann Cain, GA
- Paul Ryan, WI
- Eric Cantor, VA
- Michele Bachmann, MN

#### Books to read:

- Restoring the Republic - Devin Nunes
  - Broke - Glenn Beck
  - The Blueprint - Ken Blackwell
  - Tea Party Revival - Leland Baker  
and
  - The United States Constitution
- (If you don't have one, call us. We'll send you one.)

## I wish I had or I'm glad I did! Which one?

We are seeing an increase in log home inquiries. Is the housing market returning to "the good old days"? No. (I always thought we should call them "the good young days" anyway.)

What we are seeing and hearing is:  
*"Interest rates can't stay this low much longer." "We're tired of waiting and we are moving forward with our plans come hell or high water." "We want and need a place away from the city, just in case."*

Why are you waiting? Is it a valid reason or is it based on what you hear in the daily "news"? Listen to yourselves and not to the talking heads on TV. Sit down and talk things out. Make your own decisions. What goals do you and your spouse have?

Think - plan - take action. It's time.

In this issue you will see several floor-plans for other people who are moving forward. We have more log homes projects scheduled for Spring 2011 than the last two Spring seasons.

Someone once said: "Nothing changes until something changes!" I believe that's true.

We have several programs to help you plan and afford your log home. We have and will hold pricing (subject to terms and conditions) for 12 to 24 months. That's what the people did that you'll see in the center of this newsletter.

If you don't do your log home now then when will you do it? And looking back years from now which one will you say: "I wish I had" or "I'm glad I did"?

#### Is "Now" your time?

Call us at 800.600.5647 and let us help you plan your log home and your future.

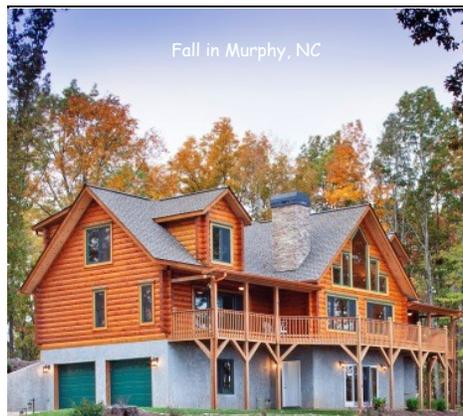
## Log Home Show

### Plano - North Dallas

#### Plano Centre - Spring Creek & Jupiter

(1/2 mile east of Central Expressway)

### February 18 - 20



#### Log Home Spring Starts

- McKinney, TX
  - Boise, ID
  - Northern CA
  - Lake City, CO
  - Florissant, CO
  - Waynesville, NC
- (Exact dates subject to change)

## Idaho, times 2 (or leaving California... two by two)

## Act One!

Here are not one but two designs for clients that made decisions to build their dream log homes. They started the process over three years ago!

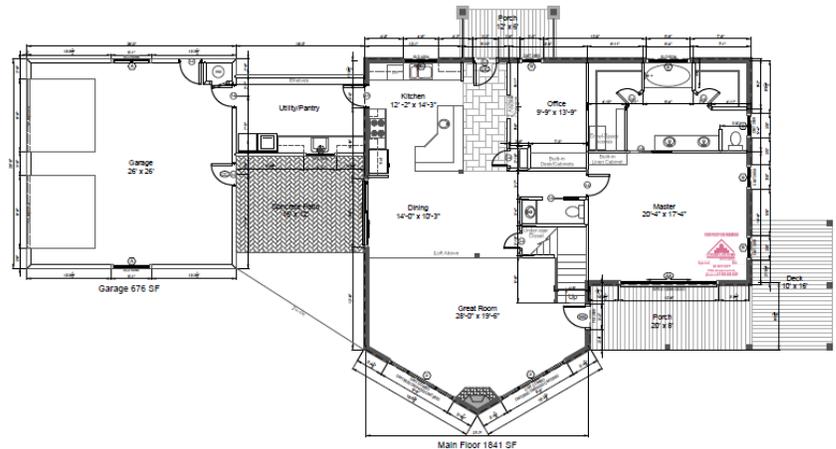
You read correctly - we have had these two homes "in process" for over three years! Both of these log homes had their origins in December of 2007.

Guess what? They both will start later this year, one in the Spring and the other in early Summer.

These clients are Educators from California and are building in Idaho, just east Boise, ID.

And before someone asks, yes, this log home plan has a second floor that is not shown.

The second floor includes two additional bedrooms with a loft overlooking the Great Room (story continues at the top of the next page).



## Texas - on your mind, and ours

And now, the rest of the story. Not really, but just another great example of people planning ahead.

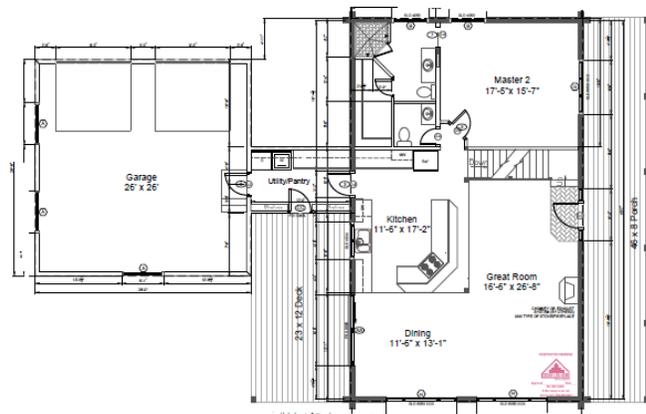
This log home plan started in October of 2007. It will deliver in late February of this year.

Are you seeing a pattern? Our clients plan ahead and learn to "roll with the punches". It works every time.

We adapt to economic times. If you need a longer timeline due to the economy we can work with you on your schedule. Just tell us what you need.

Let's talk about your room arrangements, start your sketches and discuss your budget.

And yes, once again, there is a second floor on this design. There is another MBR and a loft over the Kitchen.



There is a lot more to this story.

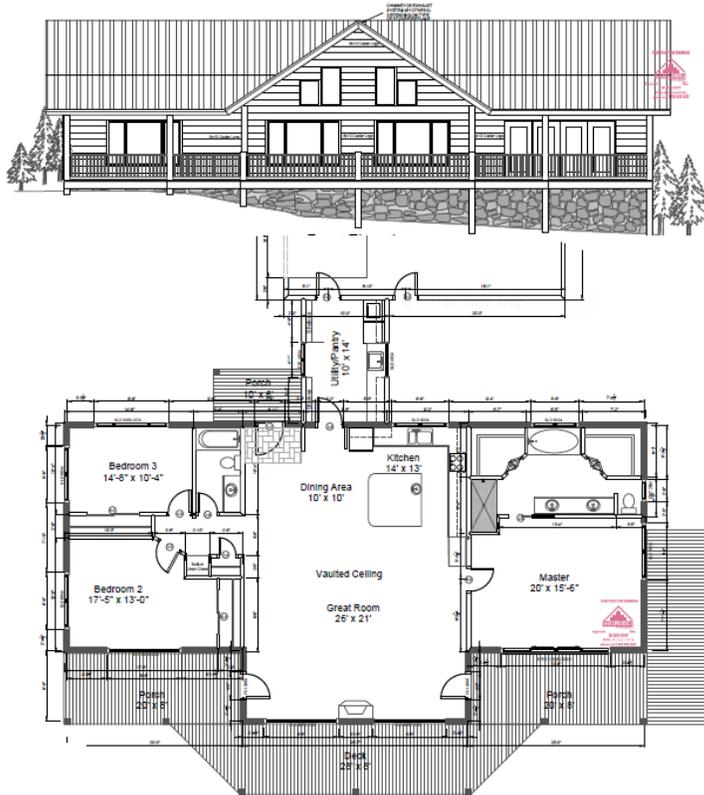
We met these clients at the Ontario, CA show in October, 2007. After that our designer flew to Boise, ID, for a December 30th design meeting.

First we walked both of the lots (in snow about 2 feet deep) and then went to Outback for a design discussion and finally to the lobby of their hotel.

Starting from their ideas we drew the basic floor-plans for both log homes. Next we sketched the window and roof styles for the front elevations.

In Cedar LogSystems' 20-plus years this is the only time we have ever designed and sold two log homes at the same time to two different clients.

If we can handle two plans on New Year's Eve Day (we finished the plans around 1 am on December 31st), we can help you with your plans - any day and any time of day.



# If it's not Cedar... it's just another log!

## Things to remember:

### Cedar - nature's best

- 1 1/2 times the insulation of pine
- Lighter weight - faster build time
- Less checking, cracking and settling
- Resistant to insects - no chemicals
- Less log movement - no adjustments
- 100% renewal resource

And don't forget -

Log Homes were GREEN long before...

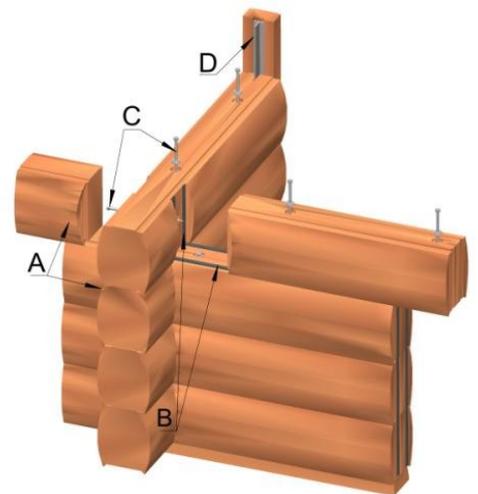
"Al Gore" invented the Internet!

### Three Log Questions:

- What species of wood and why? (without saying "all logs are the same")
- What corner system and lateral seal? (without using the words caulk or chink)
- How is log movement addressed? (don't fall for the "our logs don't settle" routine)

### Comparisons that really matter:

- Logs - pre-cut, upper & main
- Wood species - efficiency, durability
- Air seal - permanence, performance
- Fastening system - strength, pre-drilled
- Windows & doors - quality, efficiency
- Window/door buck system - movement
- Design & Construction plans - included
- On site expertise - 2-day minimum



Colorado Corner - "get into our corner"  
Ask for a "hands-on" demonstration!

**Log Home Show  
Feb. 18-20  
Plano - North Dallas**

**Food for Thought**

*Why have we become "political"?*

*"We, the People" are at a crossroad. If we don't stand and defend this great republic that so many have fought, bled and died for, then we may not be living in a free and independent country much longer.*

*With this in mind, Patti and I made a conscious decision that the Republic is more important than political correctness.*

*As stated in a previous issue: "99% of our homeowners are conservative - buy a log home now before you turn into a liberal". We lost two subscribers. I rest my case.*

*What do you think? If you would like to comment, we would love to hear from you.*

*Charles at 719.235.8242*

**Nebraska Owner-Builder (January update)**

It's a proven fact - owner-builders pay more attention to detail! An owner takes "more" care to "get things right" the first time. They take pride in doing everything correctly and enjoy their home even more knowing they were part of the process.

So if you are thinking of being your own builder, let these photos inspire you on the road to your dream log home. Call today to set an appointment. If you're not sure the "do-it-yourself" approach is for you, don't worry.

There are plenty of great builders ready to work on your log home.

